

## EDITORIAL

Dear friends and customers, welcome!

The past year 2019 will be remembered in Babbini's history as a year "without praise or blame".

Our commercial policy has always been intended to promote our presses without never mentioning our competitors to discredit them.

The above, together with the undeniable difficulties of the sugar market, made 2019 a calm year for Babbini.

Fortunately, time is a gentleman and several customers, after experiencing other suppliers, came back to Babbini that, thanks to its continuous innovations, is now once again the reference manufacturer for pressing in the sugar field.

Innovations and exclusive features on the double screw presses, such as the perforated plates with unperforated strips, the second flight, the pulp remixing inside the press, the anti-clogging lipped plates, the presses for weeds & tails and for fine pulp assure unique performances and reliability, that cannot be found on machines by other manufacturers, and this is once again appreciated.

Therefore, year 2020 started for Babbini under good auspices, also thanks to our enlarged commercial network and to the success of new machines in other business fields, such as the single and double screw presses for the paper field, and not only.

Finally, as a confirmation of the above, we would like to mention that the supply of several presses for a new pressing plant to an important customer of the sugar field in northern Germany was a significant sign of the market confidence in us.

Hoping that year 2020 will see a relaunch of the sugar sector through a repositioning of the sugar price on more appropriate levels, I take the chance to wish you all a serene and fruitful new year.

## ECOMONDO 2019

Babbini once again attended the Ecomondo exhibition in Rimini in 2019 with its own exhibition area.



The visitors had the chance to see the B20B pilot press, which is used since some years to test our machines with new products, and the MIC6 single screw press.

The latter, for the first time, was shown in full operation in order for the visitors to directly appreciate its easy management and its overall low noise emissions.

Thanks to some parts that were especially manufactured in plexiglass, the most interested visitors, or even only curious, could see the machine mechanical operation and strength.

The considerable number of visitors during the four days of the exhibition showed how mechanical dewatering is a more and more strategic technology for several production fields, creating new and valuable business opportunities.

Namely during the previous edition of Ecomondo we had the first contacts for a very particular product to be pressed: hospital waste.

One year and some tests after, this application become a reality, confirming the versatility of the MIC6 press and Babbini's inclination for its machines customisation for the different types of products.

Several customers from the paper field, where the MIC6 press has become the reference point for what concerns performances, visited our stand confirming their satisfaction thanks to the reduction in the costs for waste disposal.

This satisfaction cast the basement for a new application in a paper mill: pressing of stock preparation rejects with P series double screw presses.

Also in this case several tests were run, first on pilot machines and then on an industrial scale machine. The results showed an increase in the dry substance content equal to more than 20 percentage points if compared to the traditional solutions that could be found on the market.

Thanks to these results it was possible to proceed with the first industrial application by installing an especially optimised P60BC double screw press at an Italian customer, who was already satisfactorily using two MIC6 presses for their classical application with pulper waste.

About 6 months after its start-up, the machine is confirming the foreseen performances and the relevant savings on these wastes' disposal.

Therefore further especially studied development possibilities are envisioned, thanks to the above mentioned Babbini's inclination for its machines customisation, together with the possibility to run tests in cooperation with our customers.

See you again at the 2020 edition of ECOMONDO.