

EDITORIAL

Dear Readers,

Last summer torrid weather, with peaks up to 44 °C, when the whole Italy stops for holidays, certainly didn't help Babbini's staff to work on three shifts, also on Saturdays, to cope with our production workload.

We succeeded in doing it, and a big applause to our staff!

Some other customers have been added to the already considerable group of regular users of our pulp presses.

We have manufactured and successfully started up presses in the field of wastes from pulper and presses for marc, and new challenges are waiting for us.

The 2017 sugar campaign is now starting in most countries. We take the chance to thank our customers and to wish them good profits, hoping that our presses will positively stand out to furtherly increase our customers' confidence in Babbini.



Best regards

Piero Prati

Page 1 of 3

EDITORIAL

US MARKET: WE
HAVE A NEW
AGENT!

SUPPLY AND
START-UP OF THE
FIRST PRESS FOR
MARC SQUEEZING

On line
Magazine

2017
2ND QUARTERLY
ISSUE

US MARKET: WE HAVE A NEW AGENT!

Babbini and MID-STATE (Florida) signed a representation agreement for the US market.

In this way Babbini will once again be present in the USA after several years of absence. Mid-State will be the contact for our customers not only for their enquiries, but also for the after-sale service.

This agreement between Babbini and Mid-State joins both companies' knowledge for what concerns the application and repair of the continuous dewatering screw presses.

American customers will have a new contact to whom they can address for any need they may have, both for the supply of new presses and for spare parts for the 30 Babbini presses that are already installed in the USA. Babbini will support Mid-State in their customers service activity.

Moreover, we plan to have at Mid-State premises a warehouse to keep in stock the parts of normal wear, that will be implemented over time.

We are certain that this agreement will positively help Babbini's businesses in the USA.

Mid-State contacts:

Mr Rick Rahn
Mid-State Industrial Maintenance
2730 Mine and Mill Road
Lakeland FL 33801
Phone +1 863 665 6233 / +1 863 712 9228
Email: r.rahm@midstatefl.com
Website: www.midstateindustrialcorp.com



Page 2 of 3

EDITORIAL

**US MARKET: WE
HAVE A NEW
AGENT!**

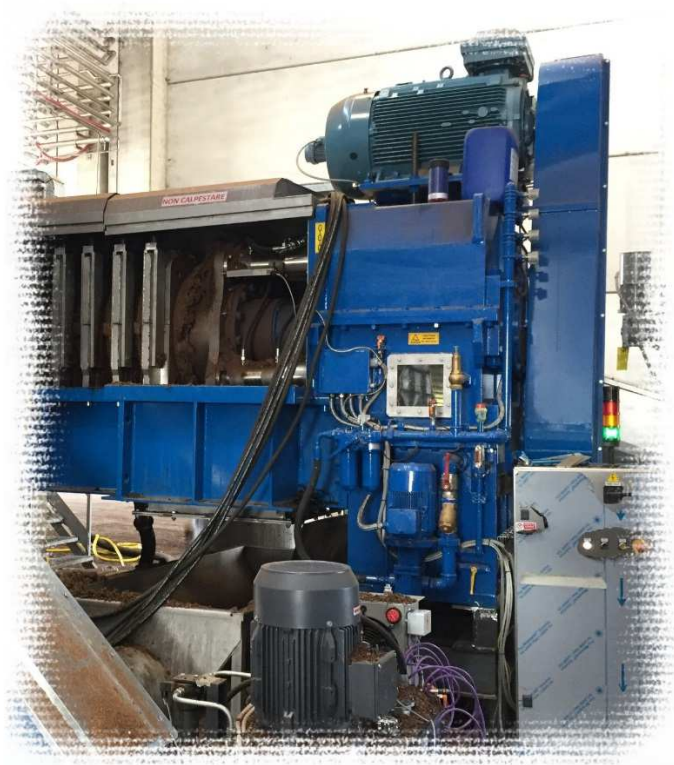
**SUPPLY AND
START-UP OF THE
FIRST PRESS FOR
MARC SQUEEZING**

On line
Magazine

2017
2ND QUARTERLY
ISSUE

SUPPLY AND START-UP OF THE FIRST PRESS FOR MARC SQUEEZING

In July 2017 the first Babbini double screw press for marc squeezing (see photo) was started up.



Following several successful tests of marc pressing by means of pilot presses, it was possible to get the necessary indications to size the industrial scale press and to define the necessary modifications to squeeze this particular type of product.

Historically, marc is mechanically dewatered using single screw oenological presses delivering a pressed product having a final dry substance equal to 36-42%.

With the new Babbini double screw presses it is possible to increase the final dry substance content in marc up to 41-45% depending on the product, with peaks higher than 50%.

The press is equipped with uprated gearbox, manufactured by GPS Engineering, allowing to achieve the high internal pressures and the high absorptions needed to press marc.

The double screw Babbini presses, suitably sized and modified on the basis of the characteristics of the different products, prove to be suitable for pressing other by-products or agro-food products in addition to sugar beet pulp, fish and rendering (meat meal).

Page 3 of 3

EDITORIAL

US MARKET: WE
HAVE A NEW
AGENT!

**SUPPLY AND
START-UP OF THE
FIRST PRESS FOR
MARC SQUEEZING**

On line
Magazine

2017
2ND QUARTERLY
ISSUE